



CyanGate

SALESFORCE SERVICES



CUSTOMER RELATIONSHIP MANAGEMENT

STEP 1

Employ a methodical approach for assessing the Salesforce instance and bringing a report on how to go about implementing Lightning.

STEP 2

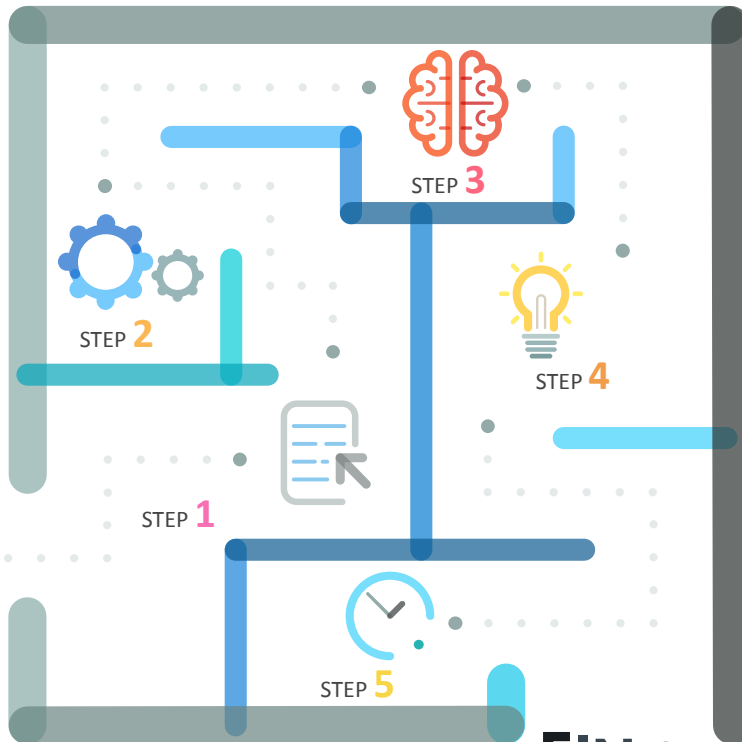
Use agile methodology to implement the solution based on a defined roadmap. Implementation will be done step-by-step to assure maximum impact.

STEP 3

Provide on-going technical support to help develop better solutions. Depending on the business need, we can bring out-of-the-box solutions.



START



Lightning Migration Maze

FINISH

STEP 4

From documentation to communication, helping all users understand this new experience is very critical. CyanGate helps with the right way of introducing Lightning to users.

STEP 5

Lightning is not only a change in User Interface and User Experience. It is a change in the way business gets conducted. CyanGate is not only helping users understand reasons behind the change but also improving their productivity.



PLATFORM EXPERTISE





DOCUMENT MANAGEMENT

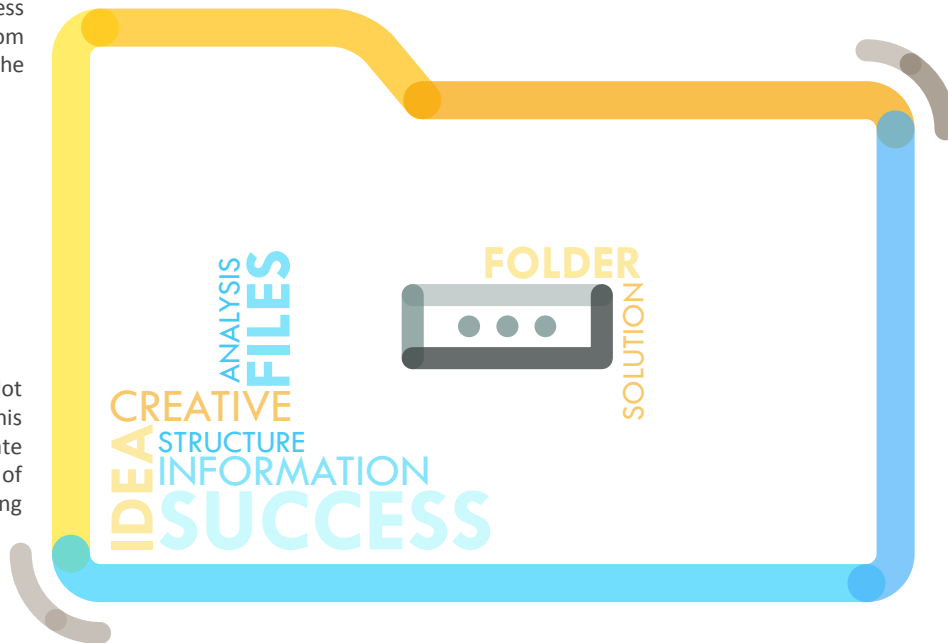
PROCESS ENABLEMENT

Regardless of how the approval process should work, CyanGate can build the custom solution to assure enablement of the approval process.



PROCESS AUTOMATION

If the business requirement is to upload a lot of documents in a given business day, this can turn into a mundane task. CyanGate helps with solutions assuring easy upload of document into Salesforce.com by building custom solutions.



DOCUMENT BACKUP

CyanGate can help build a solution to take a backup of current files and folders that are currently in use in CRM.



DOCUMENT ARCHIVAL

CyanGate can offer archiving documents based on a retention policy and assure automation of retiring documents used in CRM.



PLATFORM EXPERTISE





CONTRACT LIFECYCLE MANAGEMENT

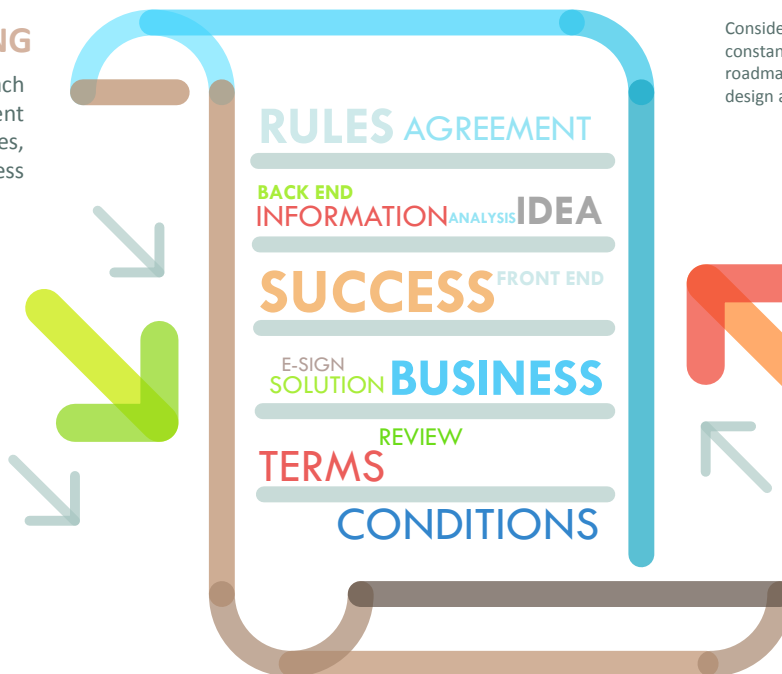
IMPLEMENTATION PLANNING

CyanGate employs a methodical approach for identifying the top-of-mind critical client business objectives, opportunities, issues, and next steps for meeting your key business objectives.



PROJECT EXECUTION

Our project management rigor provides a structured approach to Contracts Management deployments of any scale. We recognize that an investment the size of a Contracts Management initiative requires structure and predictability



STRATEGY

Considering the changing business environment and constantly evolving IT technologies, it is critical to build a roadmap on contract management. CyanGate helps design a plan that will drive success.



MANAGED SERVICES

Our Managed Services offering focuses on employing efficiencies of scale and how your employees can help you achieve more from your Contracts Management solution. .



PLATFORM EXPERTISE



APTUS

THANKS FOR
WATCHING